



Higo Bank (Head office)

# ANNUAL REPORT 2012

# Profile

The Higo Bank is a regional bank whose main business base is Kumamoto Prefecture in central Kyushu. Possessing a varied sweep of natural beauty, including the volcano Mt. Aso, which boasts the world's largest caldera, and the scenic Amakusa area with its 200 islands of widely varying sizes, the prefecture is home to thriving agricultural, forestry, and fisheries industries.

In recent years, Kumamoto Prefecture has become a center for leading-edge industries, notably semiconductors, for which it has been called "Japan's Silicon Valley." The number of high-tech companies setting up shop in Kumamoto is still on the increase, and is expected to contribute greatly to the area's development in the near future.

The center of Kumamoto city has also been seeing the successive start-ups of a number of redevelopment projects, and accelerating progress is being made in bolstering the city's transport infrastructure. The Kyushu Shinkansen Line from Fukuoka to Kagoshima opened in March 2011, and the construction of a modern road traffic network, principally to feed the Kyushu Expressway is progressing.

These conditions offer many opportunities to vitalize the region by cultivating small and medium-sized mainstay businesses and promoting new businesses to support these new industries. Kumamoto is home



to many new industries, and we have a support organization in which the public and private sectors work together, called the Kumamoto Prefecture Business Promotion Support Center. The center was established with funds from the Kumamoto prefectural government, the Higo Bank, and others.

In addition to our main work of banking operations, we also put our energy into creating a better living environment for the prefecture's citizens by supporting organizations such as The Distribution Economics Institute of Kumamoto Area. Higin Capital Co., Ltd., established in 1996, also cooperates with these organizations to provide comprehensive support to match the growth stage of local companies.

The Bank has continued to be active in supporting cultural events such as concerts and art exhibits as well as in promoting environmental conservation efforts, with the establishment of the Higo Water Resources Protection Foundation. The Bank is committed to a wide range of social contribution activities.

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## Message from the President



In fiscal 2011, ended March 31, 2012, the Japanese economy showed signs of a modest recovery in production and capital investments due to the restoration of the supply chain and of damaged equipment following the severe impact of the Great East Japan Earthquake. Personal consumption was also on track to recovery thanks to the effect of demand stimulus measures. Nevertheless, the economy recovered only moderately due mainly to concerns over slumping corporate earnings caused by the escalating sovereign debt crisis in Europe, the rapid appreciation of the yen, and floods in Thailand.

Meanwhile, the prefecture's economy faced downward economic pressure including declining production activities due to the effects of the earthquake disaster. It was under just such an environment that the economy got off to a start. Subsequently, signs of recovery appeared not only in the increased production in manufacturing industries, but also in the increased tourism from the Kansai region due to the opening of all Kyushu Shinkansen (bullet train) lines. Despite a second-half decrease in capacity utilization following a decline in orders from some overseas manufacturers, the economy as a whole remained on a recovery track.

Amid these circumstances, under the theme of "Rebuilding the customer first principle — The rediscovery of home," which comprises the first phase of the Fifth Medium-term Management Plan, we have rebuilt the "customer-first" management philosophy to provide financial services from the customers' point of view. We therefore aggressively expanded and deepened our transactions with customers with the goal of creating even stronger relationships with customers and the community.

From April 2012, we entered the second phase of our plan under the theme of "Co-creating value with customers — Proving optimal financial services." All executives and employees are working to become a banking group that will contribute to the entire region. We are doing everything we can to surpass the expectations of our stakeholders.

We hope that our shareholders will continue to favor us with their support and encouragement in our future endeavors.

July 2012

A handwritten signature in black ink, consisting of stylized, fluid characters that appear to be 'Tak' followed by a large 'K' and a checkmark-like flourish.

Takahiro Kai, *President*

# Management Policy

## Fifth Medium-term Management Plan

In the continuing harsh environment that surrounds financial institutions, we must understand things from the customers' perspective and come up with the most appropriate and timely measures so that our relationship of trust with the customer is further strengthened.

In recognition of this, from April 2012, the Bank launched the second phase of its Fifth Medium-term Management Plan under the theme of "Co-creating value with customers — Providing optimal financial services." "We will raise customer value and the Group's corporate value by getting customers to utilize the Group's diverse financial capabilities and services.

### Second Phase Theme

#### *Co-creating value with customers — Providing optimal financial services*

The Bank will put an improved "customer first" principle into practice by providing optimal financial services based on customer needs and through the customer and Bank's co-creation of value.

### Plan Period

#### *The Five Years from April 1, 2010 to March 31, 2015*

In light of the opening of the Kyushu Shinkansen Line and Kumamoto becoming a designated city by government ordinance, we forecast a major turnaround for Kumamoto over the medium to long term. This requires a management plan that is based on a long-term vision. Therefore, we have decided to implement our plan over a five-year period, divided into two phases, Phase 1 (two years) and Phase 2 (three years).



## Basic Policy

### 1. Sound and Strong Management Practices for Strategic Improvement

Ensure earnings based on the soundness of our assets and human resources

### 2. Expand and Deepen Business Relations with Local-area Customers

Increase and deepen transactional relations so that customers use all of the Bank's financial products.

### 3. Develop Independent and Creative Talent

Develop employees that are capable of independent thought and action

## Basic Strategy

### 1. Expand profit opportunities to stabilize periodic profits and losses

### 2. Strengthen operation and risk management capabilities to raise management quality

### 3. Strengthen the Group's organizational operation capacity and human resources capability

## Financial Targets (Fiscal 2014)

### 1. Core targets

Gross business profit	Operating income	Non-Consolidated net income	Consolidated net income	ROA (net income basis)	Tier I ratio	OHR	Consolidated/Non-Consolidated ratio
¥59.5 billion	¥20.6 billion	¥11.0 billion	¥11.7 billion	0.26%	13.0%	65.3%	1.06 times

### 2. Sub-targets

Increase in total funds under management	Ratio of non-performing loans
+¥300.0 billion	2.37%

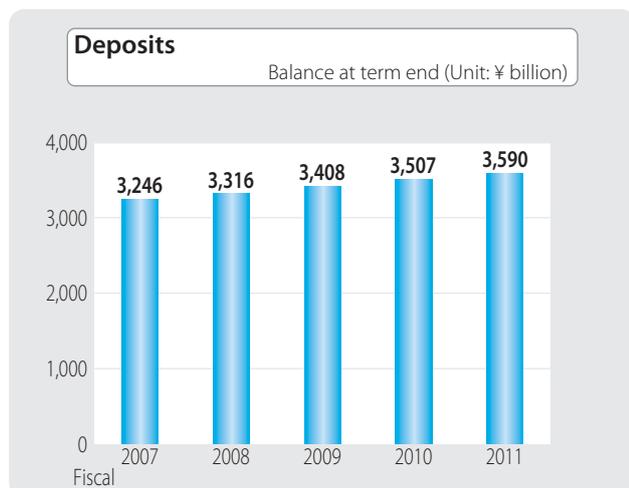
\* Total funds under management: The total balance of deposits and balance of assets under management is the Bank's own indicator.

# Results (Non-Consolidated)

## Deposits and Loans

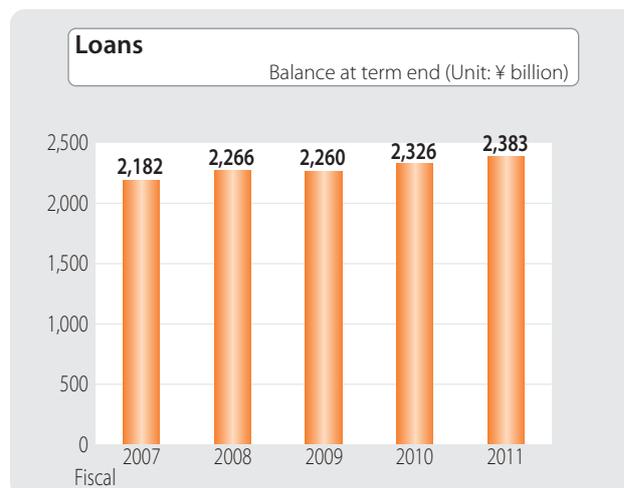
### Deposits

Total deposits increased ¥83 billion, or 2.4%, to ¥3,590 billion. The term-end balance of negotiable certificates of deposit stood at ¥193 billion. As a result, the term-end balance of deposits, including negotiable certificates of deposit, stood at ¥3,784 billion, up ¥140 billion, or 3.9%.



### Loans

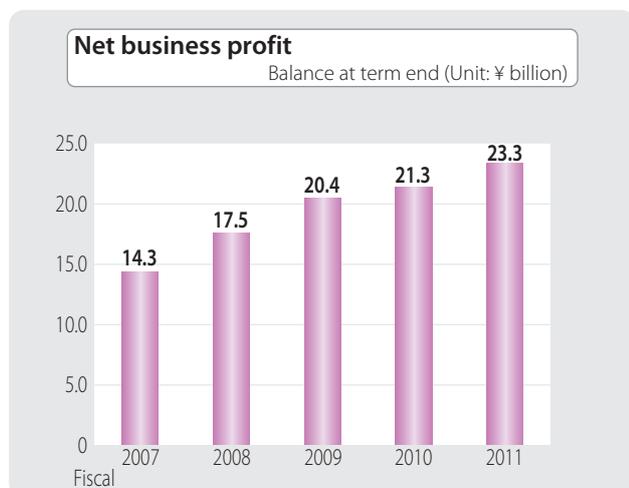
The term-end balance of loans and bills discounted increased ¥56 billion, or 2.4%, to ¥2,383 billion.



## Earnings

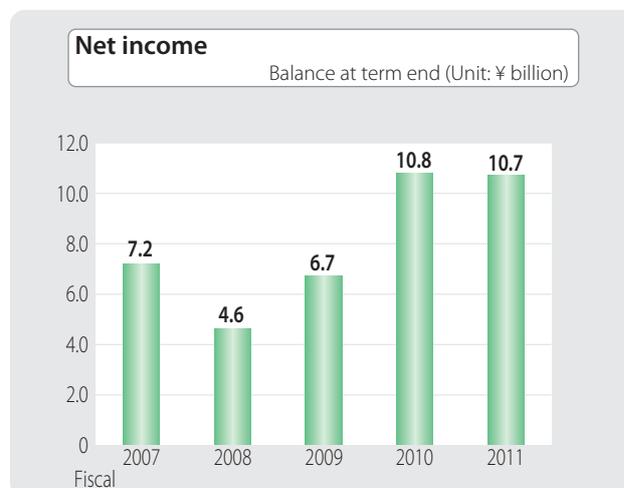
### Net business profit

Net business profit increased ¥2.0 billion year on year, to ¥23.3 billion, due to higher gross business profit.



### Net income

Net income declined ¥49 million, to ¥10.7 billion due to a decrease in the effective statutory tax rate.



# Excellent Financial Indicators

## Higo Bank has an Excellent Reputation as a Financially Sound Bank Carrying Few Non-Performing Loans

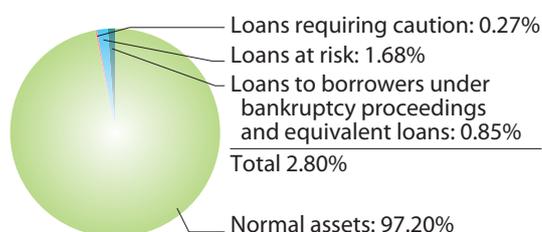
### Disclosure of Claims under the Financial Reconstruction Law (non-consolidated)

As of March 31, 2012 (billions of yen)

	Loan balance	Coverage by collateral and guarantees	Reserve for possible loan losses	Coverage ratio
Loans to borrowers under bankruptcy proceedings and equivalent loans	6.4	4.6	1.7	100.00%
Loans at risk	40.2	28.3	8.9	92.65%
Loans requiring caution	20.4	10.0	4.5	71.12%
Subtotal	67.1	43.0	15.2	86.78%
Normal loans	2,330.2			
Total	2,397.3			

Note: Figures have been rounded down to the nearest ¥100 million. Fractions in the coverage ratios up to 0.04 have been rounded down, and from 0.05 upward have been rounded up.

Higo Bank carries a total of ¥67.1 billion in non-performing loans for which disclosure is mandatory under the Financial Reconstruction Law, accounting for 2.80% of its total loans and claims — a low level for a Japanese regional bank. Of these non-performing loans, 86.78% are covered by collateral, guarantees, and the reserve for possible loan losses, providing a sufficient buffer for the Bank. On a consolidated basis, the Bank carries a total of ¥69.5 billion in non-performing loans, accounting for 2.87% of the credit portfolio.



#### Explanation of terms

##### **Loans to borrowers under bankruptcy proceedings and equivalent loans**

This category indicates loans to borrowers undergoing bankruptcy proceedings or corporate rehabilitation, or loans to borrowers in a state of virtual bankruptcy.

##### **Loans at risk**

This category indicates loans to borrowers who, while not yet in a state of bankruptcy, are suffering from a severe deterioration in financial conditions and are very likely to be unable to repay outstanding loans.

##### **Loans requiring caution**

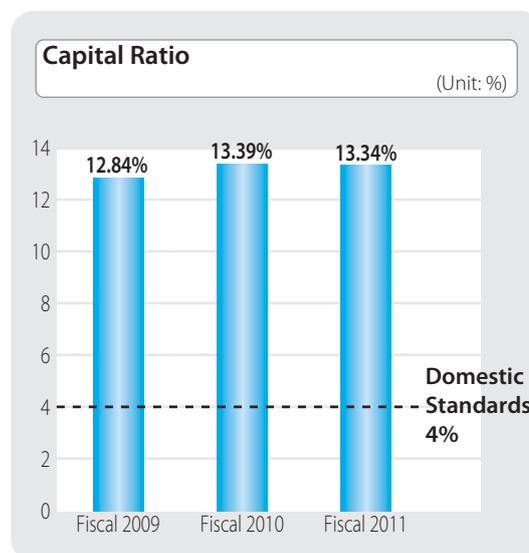
This category indicates loans for which no repayments, including payments of interest, have been made for 3 months or more, or whose repayment conditions have been eased.

## One of the Highest Capital Ratios Among Japan's Regional Banks

The capital ratio is the ratio of a bank's regulatory capital (capital stock, retained earnings and other items) to total risk-weighted assets, including loans, marketable securities and others. This figure is important for banks as an indicator of their financial soundness.

As of March 31, 2012, Higo Bank's capital ratio was 13.34% based on domestic standards. This is one of the highest ratios of any regional bank in Japan, and is far above the 4% standard for capital adequacy under the Prompt Corrective Action measures.

Using only Tier I capital, which includes common stock and certain other elements of equity, the capital ratio stands at 12.50%.



\* With effect from the term ended March 2007, capital adequacy calculations have been made in line with the new Basel II standards relating to banks' regulatory capital. The new standards allow banks to adopt more sophisticated methods for calculating capital adequacy. The Bank has employed the standardized approach for the calculation of the credit risk amount and the basic indication approach for the calculation of the operational risk amount.

\* Risk-weighted assets are calculated by multiplying assets and the credit equivalents of off-balance-sheet transactions by a risk factor that varies depending on the credit quality of each asset.

\* Tier I capital is a core item within owned capital and is composed of capital stock, additional paid-in capital and retained earnings.

## Higo Bank Wins "A"-Level Ranking

Higo Bank, recognized for its sound management and stable financial position, has received official ratings from three credit rating agencies. These evaluations have been high — an "A" ranking — for each of its long-term issue credit ratings.

(Long-term credit rating: as of March 31, 2012)

- ❖ **Moody's Japan** ..... **A1**
- ❖ **Standard & Poor's Ratings Japan** ..... **A**
- ❖ **Rating and Investment Information, Inc.** ..... **A+**

\* A top-class regional bank in Kyushu, with high standards among the domestic banks.

### Moody's Credit Rating

Aaa	Aa1	Aa2	Aa3	<b>Higo Bank A1</b>	A2	A3	Baa1	Baa2	Baa3	Ba1	Ba2	Ba3	B1	B2	—	C
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### S&P Credit Rating

AAA	AA+	AA	AA-	A+	<b>Higo Bank A</b>	A-	BBB+	BBB	BBB-	BB+	BB	BB-	B+	—	C
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# Corporate Data

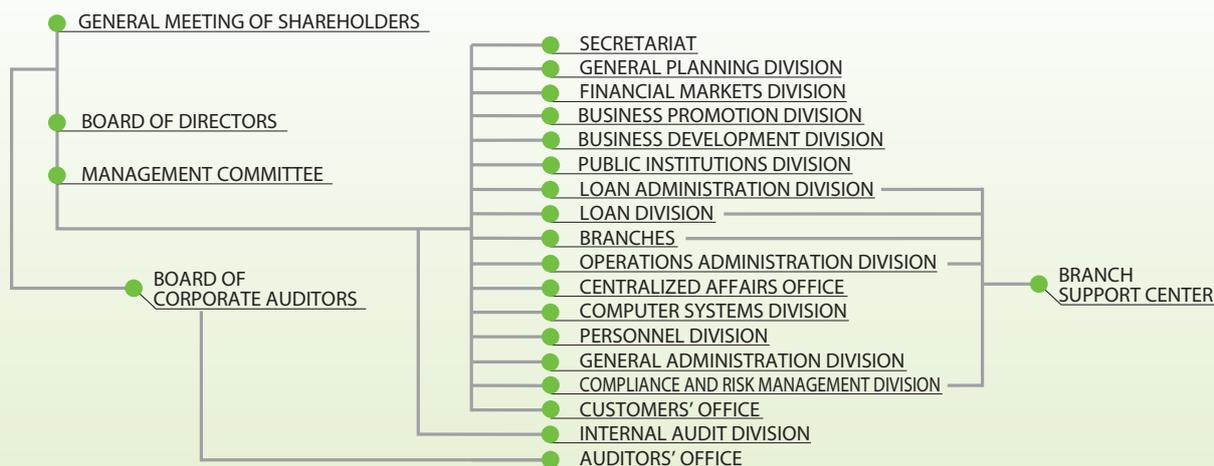
Established: July 25, 1925  
 Total Assets: ¥4,099.9 billion  
 Deposits: ¥3,590.9 billion  
 Loans and Bills Discounted: ¥2,383.2 billion  
 Capital Stock: ¥18.1 billion

Capital Ratio: 13.34% (domestic standards)  
 Number of Employees: 2,276  
 Number of Offices: 123

(Head Office and 116 domestic branches, 5 sub-branches and 1 overseas representative office)

(As of June 30, 2012)

## Organization



## Board of Directors and Corporate Auditors (As of June 26, 2012)

<b>Chairman</b>	Hiroo Oguri		
<b>President and Representative Director</b>	Takahiro Kai		
<b>Executive Vice President and Representative Director</b>	Hiroo Nagata		
<b>Senior Executive Managing Officer and Director</b>	Shiichiro Shimoyama		
<b>Executive Managing Officer and Directors</b>	Toyonori Ueno	Yusuke Okazaki	Shoji Kojima
	Yoshihiro Iwamoto		
<b>Executive Officer and Directors</b>	Tsuyoshi Mogami	Kazunori Tomita	Naokuni Motoda
<b>Permanent Auditor</b>	Masaaki Eguchi		
<b>Standing Corporate Auditor</b>	Junichi Nishimoto		
<b>Outside Corporate Auditors</b>	Terunobu Maeda	Toshio Manabe	Yoshihiro Kataoka
<b>Executive Officers</b>	Toshiro Kunitake	Yasuo Kobayashi	Satoshi Tsuchiyama
	Masaaki Kimura	Tsutomu Tajima	

## Principal Shareholders (As of March 31, 2012)

Name	Number of shares (thousand)	Equity stake (%)
Meiji Yasuda Life Insurance Co.	11,621	4.99
Mizuho Corporate Bank, Ltd.	10,053	4.31
Higo Bank Employees' Shareholding Association	8,303	3.56
Takara Kogyo Co., Ltd.	7,683	3.30
Japan Trustee & Services Bank, Ltd. (trust account)	6,690	2.87
The Bank of Fukuoka, Ltd.	5,864	2.51
The Dai-ichi Mutual Life Insurance Company	5,371	2.30
The Master Trust Bank of Japan, Ltd. (Trust account)	4,124	1.77
Sompo Japan Insurance Inc.	3,854	1.65
The Eighteenth Bank, Limited	3,433	1.47
<b>Total</b>	<b>66,998</b>	<b>28.78</b>

# Service Network

## **Head Office**

1, Renpeicho, Chuo-ku, Kumamoto  
860-8615  
Phone: (096) 325-2111

## **Operations Administration Division**

1, Renpeicho, Chuo-ku, Kumamoto  
860-8615  
Phone: (096) 326-8646  
Facsimile: (096) 326-8027

## **Foreign Exchange Offices**

### **Head Office**

Nihon Seimei Kumamoto Bldg 1/2F,  
5-1 Karashimacho Chuo-ku,  
Kumamoto 860-0804  
Phone: (096) 326-8642

### **Tokyo Branch**

Muromachi Higashi Mitsui Bldg 17F,  
2-1, Nihombashi Muromachi 2-chome  
Chuo-ku, Tokyo 103-0022  
Phone: (03) 3277-1589

### **Osaka Branch**

NM Plaza Midosuji 6F,  
6-3, Awaji-cho 3-chome,  
Chuo-ku, Osaka 541-0047  
Phone: (06) 6208-6551

### **Fukuoka Branch**

8-1, Daimyo 2-chome,  
Chuo-ku, Fukuoka 810-0041  
Phone: (092) 741-7935

### **Kagoshima Branch**

1-3, Yamanokuchicho,  
Kagoshima 892-0844  
Phone: (099) 223-7221

### **Suidocho Branch**

3-31, Kamitoricho,  
Chuo-ku, Kumamoto 860-0845  
Phone: (096) 352-3111

### **Tamana Branch**

548, Takase, Tamana 865-0025  
Phone: (0968) 73-2151

### **Ozu Branch**

213-1, Muro, Ozumachi 869-1235  
Phone: (096) 293-3131

### **Matsubase Branch**

920-1, Matsubase Matsubasemachi,  
Uki, 869-0502  
Phone: (0964) 32-1121

### **Yatsushiro Branch**

3-25, Honmachi 2-chome,  
Yatsushiro 866-0861  
Phone: (0965) 32-3171

### **Amakusa Branch**

6-1, Minamishinmachi,  
Amakusa 863-0031  
Phone: (0969) 22-2151

# Consolidated Balance Sheet

March 31, 2012

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
<b>ASSETS:</b>			
Cash and due from banks (Notes 3 and 14) .....	¥ 186,006	¥ 236,120	\$ 2,263,125
Call loans and bills bought (Note 14) .....	107,650	28,866	1,309,781
Monetary claims purchased .....	866	1,076	10,539
Trading assets (Notes 4, 14 and 15) .....	1,447	1,304	17,614
Money held in trust (Note 5) .....	4,979	4,292	60,591
Securities (Notes 4, 8 and 14) .....	1,358,735	1,272,250	16,531,635
Loans and bills discounted (Notes 6, 9 and 14) .....	2,383,112	2,325,979	28,995,161
Foreign exchange assets .....	3,189	5,668	38,808
Other assets .....	17,229	16,553	209,626
Fixed assets (Notes 7 and 13) .....	43,053	42,353	523,831
Intangible assets (Notes 7 and 13) .....	6,161	6,171	74,967
Deferred tax assets (Note 12) .....	373	2,442	4,544
Customers' liabilities for acceptances and guarantees .....	10,932	12,135	133,013
Reserve for possible loan losses (Note 14) .....	(20,547)	(23,326)	(250,005)
Total assets .....	¥4,103,190	¥3,931,889	\$49,923,237
<b>LIABILITIES AND EQUITY:</b>			
<b>Liabilities:</b>			
Deposits (Notes 8 and 14) .....	¥3,781,002	¥3,641,753	\$46,003,199
Borrowing under securities lending transactions (Note 8) .....	20,409	5,814	248,321
Trading liabilities (Note 15) .....	149	231	1,816
Borrowed money (Note 8) .....		5,000	
Other liabilities .....	23,008	19,486	279,938
Reserve for employees' retirement benefits (Note 10) .....	8,237	8,141	100,223
Reserve for directors' and corporate auditors' retirement benefits .....		610	
Reserve for contingent losses .....	471	369	5,742
Reserve for repayments for dormant deposits .....	567	528	6,900
Reserve for loss of head office rebuilding .....	173		2,110
Deferred tax liabilities (Note 12) .....	2,404	0	29,256
Deferred tax liabilities related to land revaluation .....	5,935	7,125	72,222
Acceptances and guarantees .....	10,932	12,135	133,013
Total liabilities .....	3,853,292	3,701,199	46,882,743
<b>Equity (Note 11):</b>			
Common stock			
authorized, 482,858,000 shares;			
issued, 232,755,291 shares in 2012 and 237,785,291 shares in 2011 .....	18,128	18,128	220,572
Capital surplus .....	8,133	8,133	98,960
Retained earnings (Note 17) .....	188,829	181,918	2,297,477
Treasury stock at cost, 109,634 shares in 2012 and 3,156,533 shares in 2011 .....	(90)	(1,552)	(1,095)
Accumulated other comprehensive income:			
Unrealized gains (losses) on available-for-sale securities (Note 4) .....	29,348	17,243	357,086
Deferred gains (losses) on derivatives under hedge accounting .....	(2,373)	(539)	(28,872)
Excess of land revaluation .....	5,832	5,460	70,966
Total accumulated other comprehensive income .....	32,808	22,163	399,180
Minority interests in consolidated subsidiaries .....	2,087	1,899	25,398
Total equity .....	249,898	230,690	3,040,493
Total liabilities and equity .....	¥4,103,190	¥3,931,889	\$49,923,237

See notes to consolidated financial statements.

# Consolidated Statement of Income

Year ended March 31, 2012

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
<b>Income:</b>			
Interest on loans and discounts.....	¥39,512	¥40,952	\$480,747
Interest and dividends on securities .....	16,744	16,724	203,728
Other interest income.....	371	487	4,523
Fees and commissions income.....	10,799	10,647	131,396
Trading income.....	70	74	856
Other operating income.....	3,721	3,956	45,275
Other income .....	3,742	2,712	45,531
Total income.....	74,962	75,556	912,058
<b>Expenses:</b>			
Interest on deposits.....	2,018	3,113	24,560
Interest expenses .....	2,082	2,021	25,342
Fees and commissions expenses.....	3,511	3,477	42,720
Other operating expenses.....	848	3,795	10,319
General and administrative expenses.....	39,931	40,038	485,849
Losses on impairment of long-lived assets.....	345	232	4,203
Other expenses.....	5,774	6,275	70,257
Total expenses.....	54,512	58,954	663,252
<b>Income before income taxes and minority interests.....</b>	<b>20,449</b>	<b>16,601</b>	<b>248,805</b>
<b>Income taxes (Note 12):</b>			
Current.....	8,738	3,909	106,315
Deferred.....	708	1,709	8,625
<b>Net income before minority interests.....</b>	<b>11,002</b>	<b>10,982</b>	<b>133,865</b>
<b>Minority interests in net income.....</b>	<b>188</b>	<b>87</b>	<b>2,287</b>
<b>Net income.....</b>	<b>¥10,814</b>	<b>¥10,895</b>	<b>\$131,577</b>
<b>Per share of common stock (Note 2 (p)):</b>			
Basic net income .....	¥46.12	¥46.01	\$0.56
Cash dividends applicable to the year.....	9.00	8.00	0.10

See notes to consolidated financial statements.

# Consolidated Statement of Comprehensive Income

Year ended March 31, 2012

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
<b>Net income before minority interests</b> .....	¥11,002	¥10,982	\$133,865
<b>Other comprehensive income</b> (Note 16):			
Unrealized gains (losses) on available-for-sale securities .....	12,103	926	147,259
Deferred gains (losses) on derivatives under hedge accounting .....	(1,833)	(503)	(22,307)
Excess of land revaluation .....	898		10,932
Share of other comprehensive income in affiliates .....	2	(0)	32
Total other comprehensive income .....	11,171	421	135,917
<b>Comprehensive income</b> .....	¥22,173	¥11,404	\$269,782
<b>Total comprehensive income attributable to:</b>			
Owners of the parent .....	¥21,985	¥11,319	\$267,494
Minority interests .....	188	85	2,287

See notes to consolidated financial statements.

# Consolidated Statement of Changes in Equity

Year ended March 31, 2012

	Thousands	Millions of yen			
	Outstanding number of shares of common stock	Common stock	Capital surplus	Retained earnings	Treasury stock
<b>Balance at April 1, 2010</b> .....	236,324	¥18,128	¥8,133	¥173,172	¥ (907)
Net income.....				10,895	
Cash dividends, ¥8.00 per share.....				(1,890)	
Purchase of treasury stock.....	(3,048)				(1,483)
Sale of treasury stock.....	1,352			(398)	838
Change in equity in affiliates accounted for by equity method — treasury stock.....					(0)
Reversal of excess of land revaluation.....				139	
Net change in the year.....					
<b>Balance at March 31, 2011</b> .....	234,628	18,128	8,133	181,918	(1,552)
Net income.....				10,814	
Cash dividends, ¥8.50 per share.....				(1,994)	
Purchase of treasury stock.....	(2,065)				(971)
Sale of treasury stock.....	0			(0)	0
Cancellation of treasury stock.....				(2,434)	2,434
Reversal of excess of land revaluation.....				525	
Net change in the year.....					
<b>Balance at March 31, 2012</b> .....	232,564	¥18,128	¥8,133	¥188,829	¥ (90)

	Millions of yen					Total equity
	Accumulated other comprehensive income					
	Unrealized gains (losses) on available-for-sale securities	Deferred gains (losses) on derivatives under hedge accounting	Excess of land revaluation	Total accumulated other comprehensive income	Minority interests in consolidated subsidiaries	
<b>Balance at April 1, 2010</b> .....	¥16,315	¥ (36)	¥5,599	¥21,878	¥1,814	¥222,219
Net income.....						10,895
Cash dividends, ¥8.00 per share.....						(1,890)
Purchase of treasury stock.....						(1,483)
Sale of treasury stock.....						439
Change in equity in affiliates accounted for by equity method — treasury stock.....						(0)
Reversal of excess of land revaluation.....						139
Net change in the year.....	927	(503)	(139)	284	85	370
<b>Balance at March 31, 2011</b> .....	17,243	(539)	5,460	22,163	1,899	230,690
Net income.....						10,814
Cash dividends, ¥8.50 per share.....						(1,994)
Purchase of treasury stock.....						(971)
Sale of treasury stock.....						0
Cancellation of treasury stock.....						
Reversal of excess of land revaluation.....						525
Net change in the year.....	12,105	(1,833)	372	10,645	188	10,833
<b>Balance at March 31, 2012</b> .....	¥29,348	¥(2,373)	¥5,832	¥32,808	¥2,087	¥249,898

See notes to consolidated financial statements.

**Consolidated Statement of Changes in Equity**

Year ended March 31, 2012

Thousands of U.S. dollars (Note 1)

	Common stock	Capital surplus	Retained earnings	Treasury stock
<b>Balance at March 31, 2011</b> .....	\$220,572	\$98,960	\$2,213,384	\$(18,894)
Net income.....			131,577	
Cash dividends, \$0.10 per share.....			(24,264)	
Purchase of treasury stock.....				(11,824)
Sale of treasury stock.....			(0)	5
Cancellation of treasury stock.....			(29,618)	29,618
Reversal of excess of land revaluation.....			6,398	
Net change in the year.....				
<b>Balance at March 31, 2012</b> .....	\$220,572	\$98,960	\$2,297,477	\$ (1,095)

Thousands of U.S. dollars (Note 1)

	Accumulated other comprehensive income					Total equity
	Unrealized gains (losses) on available-for-sale securities	Deferred gains (losses) on derivatives under hedge accounting	Excess of land revaluation	Total accumulated other comprehensive income	Minority interests in consolidated subsidiaries	
<b>Balance at March 31, 2011</b> .....	\$209,794	\$ (6,565)	\$66,432	\$269,661	\$23,110	\$2,806,795
Net income.....						131,577
Cash dividends, \$0.10 per share.....						(24,264)
Purchase of treasury stock.....						(11,824)
Sale of treasury stock.....						5
Cancellation of treasury stock.....						
Reversal of excess of land revaluation.....						6,398
Net change in the year.....	147,292	(22,307)	4,533	129,518	2,287	131,806
<b>Balance at March 31, 2012</b> .....	\$357,086	\$(28,872)	\$70,966	\$399,180	\$25,398	\$3,040,493

See notes to consolidated financial statements.

# Consolidated Statement of Cash Flows

Year ended March 31, 2012

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2012	2011	2012
<b>Operating activities:</b>			
Income before income taxes and minority interests .....	¥ 20,449	¥ 16,601	\$ 248,805
Adjustments for:			
Income taxes paid.....	(3,761)	(4,399)	(45,771)
Depreciation and amortization .....	3,246	2,982	39,496
Losses on impairment of long-lived assets.....	345	232	4,203
Decrease in reserve for possible loan losses .....	(2,778)	(2,062)	(33,802)
Increase (decrease) in reserve for employees' retirement benefits .....	95	(62)	1,161
(Decrease) increase in reserve for directors' and corporate auditors' retirement benefits .....	(610)	84	(7,431)
Increase (decrease) in reserve for contingent losses .....	102	(125)	1,241
Increase (decrease) in reserve for repayments for dormant deposits.....	38	(38)	466
Increase in reserve for loss of head office rebuilding .....	173		2,110
Interest and dividend income.....	(56,628)	(58,164)	(688,999)
Interest expenses .....	4,101	5,135	49,902
(Gains) losses on securities.....	(206)	5,147	(2,508)
(Gains) losses on money held in trust .....	(14)	42	(182)
Net (increase) decrease in trading assets.....	(272)	44	(3,310)
Net increase in loans and bills discounted.....	(59,046)	(66,259)	(718,413)
Net increase in deposits.....	139,248	151,440	1,694,232
Net (decrease) increase in borrowed money (excluding subordinated borrowings) .....	(5,000)	5,000	(60,834)
Net (increase) decrease in due from banks (excluding deposits paid to the Bank of Japan) .....	(7,603)	88,156	(92,506)
Net (increase) decrease in call loans and others.....	(78,573)	28,611	(955,993)
Net decrease in call money and others.....		(10,234)	
Net increase (decrease) in borrowing under securities lending transactions .....	14,595	(2,947)	177,577
Interest income (cash basis) .....	56,975	58,463	693,213
Interest expense (cash basis) .....	(4,744)	(6,292)	(57,720)
Other .....	3,763	(394)	45,793
Total adjustments .....	3,445	194,360	41,925
Net cash provided by operating activities .....	23,895	210,962	290,731
<b>Investing activities:</b>			
Payments for purchases of securities .....	(482,167)	(552,363)	(5,866,502)
Proceeds from sales of securities .....	339,620	368,242	4,132,140
Proceeds from redemption of securities.....	68,291	99,470	830,902
Payments for increase in money held in trust .....	(707)		(8,609)
Proceeds from decrease in money held in trust.....	25	3	308
Payments for purchases of fixed assets.....	(2,553)	(1,104)	(31,070)
Proceeds from sales of fixed assets.....	830	222	10,103
Payments for purchases of intangible assets.....	(1,984)	(2,227)	(24,148)
Net cash used in investing activities.....	(78,645)	(87,756)	(956,875)
<b>Financing activities:</b>			
Cash dividends paid .....	(1,989)	(1,885)	(24,206)
Payment for purchase of treasury stock.....	(971)	(1,483)	(11,824)
Proceeds from sales of treasury stock.....	0	439	5
Net cash used in financing activities .....	(2,960)	(2,929)	(36,025)
Foreign currency translation adjustments on cash and cash equivalents ...	(5)	(8)	(67)
Net (decrease) increase in cash and cash equivalents.....	(57,716)	120,267	(702,237)
Cash and cash equivalents at beginning of year.....	187,939	67,671	2,286,643
Cash and cash equivalents at end of year (Note 3).....	¥130,222	¥187,939	\$1,584,405

See notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

Year ended March 31, 2012

## 1. Basis of Presentation of Consolidated Financial Statements

The accompanying consolidated financial statements of The Higo Bank, Ltd. (the "Bank") and consolidated subsidiaries (together, the "Group") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act, its related accounting regulations and the Enforcement Regulation for the Banking Law of Japan (the "Banking Law"), and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2011 consolidated financial statements to conform to the classifications used in 2012.

Amounts of less than ¥1 million and \$1 thousand have been omitted. As a result, the totals shown in the financial statements and notes thereto do not necessarily agree with the sum of the individual account balances.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Bank is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥82.19 to \$1, the approximate rate of exchange at March 31, 2012. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

## 2. Summary of Significant Accounting Policies

### *a. Consolidation*

The consolidated financial statements include the accounts of the Bank and its six significant subsidiaries as of March 31, 2012 and 2011, respectively. The fiscal periods of all consolidated subsidiaries end on March 31.

Under the control or influence concept, those companies in which the Bank, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investment in an affiliated company is accounted for by the equity method. Investment in a remaining unconsolidated subsidiary is stated at cost. If the equity method of accounting had been applied to the investment in this company, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

### *b. Cash and cash equivalents*

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand and due from the Bank of Japan.

### *c. Foreign currency translation*

The Bank maintains its accounting records in Japanese yen. Foreign currency assets and liabilities are translated into Japanese yen at the exchange rates prevailing on the balance sheet date.

### *d. Trading assets/liabilities and trading income/expenses*

Trading transactions intended to take advantage of short-term fluctuations and arbitrage opportunities in interest rates, currency exchange rates, market prices of securities and related indices are recognized on a trade date basis and recorded in Trading assets or Trading liabilities on the consolidated balance sheets. Income or expenses generated on the relevant

trading transactions are recorded in Trading income or Trading expenses on the consolidated statements of income.

Securities and other monetary claims held for trading purposes are stated at fair value at the consolidated balance sheet date. Derivative financial products, such as swaps, forward contracts and option transactions, are stated at their fair values, assuming that such transactions were terminated and settled at the consolidated balance sheet date.

Trading income and Trading expenses include the interest received and interest paid during the fiscal year, the gains or losses resulting from any change in the value of securities and other monetary claims between the beginning and the end of the fiscal year and the gains or losses resulting from any change in the value of financial derivatives between the beginning and the end of the fiscal year, assuming they were settled at the end of the fiscal year.

#### **e. Financial instruments**

##### *i) Securities*

Held-to-maturity debt securities are stated at amortized cost as determined by the moving average method. Available-for-sale securities with market quotations are stated at the market prices prevailing on the balance sheet date. Cost of sales of such securities is determined by the moving average method. Net unrealized gains or losses on these securities, net of taxes, are reported in a separate component of equity. Available-for-sale securities, the market quotations of which are extremely difficult to obtain are stated at cost or amortized cost as determined by the moving average method. For other than temporary declines in fair value, securities are reduced to net realizable value by a charge to income. Securities included in money held in trusts managed separately, the primary objective of which is to invest, are stated at market prices.

##### *ii) Derivatives*

Derivatives other than those designated as "Trading assets and Trading liabilities" (see (d) Trading assets/liabilities and Trading income/expenses) are stated at fair value, with changes in fair value included in net profit or loss for the period in which they arise, except for derivatives that are designated as "hedging instruments" (see iii) Hedge accounting below).

##### *iii) Hedge accounting*

###### *a) Hedge of interest rate risks*

The Bank applies deferral hedge accounting to hedges of interest rate risk associated with financial assets and liabilities in accordance with the Industry Audit Committee Report No. 24, "Accounting and Auditing Treatments on the Application of Accounting Standards for Financial Instruments in the Banking Industry," issued by the Japanese Institute of Certified Public Accountants (the "JICPA"). Specific matching criteria are not measured at fair value, but the net payments or receipts under the swap agreements are recognized and included in interest expenses or income.

###### *b) Hedge of foreign currency exchange risks*

The Bank applies the deferral method of hedge accounting for hedges of the risks arising from financial assets and liabilities due to the fluctuation of foreign exchange rates which is described in "Treatment for Accounting and Auditing of Application of Accounting Standard for Foreign Currency Transactions in Banking Industry" (the JICPA Industry Audit Committee Report No. 25). The Bank assesses the effectiveness of hedging instruments executed for reducing the risk of changes in currency exchange rates with currency swaps or foreign exchange swaps, by verifying that there exist foreign currency positions of the hedging instruments corresponding to the foreign currency monetary assets and liabilities to be hedged.

#### **f. Fixed assets and intangible assets**

##### *i) Fixed assets and intangible assets are stated at cost less accumulated depreciation*

Depreciation of fixed assets owned by the Group is computed by the declining-balance method while the straight-line method is applied to buildings acquired after April 1, 1998. The range of useful lives is principally from 20 to 50 years for buildings and from 5 to 20 years for other fixed assets.

Amortization of intangible assets owned by the Group is computed by the straight-line method over the estimated useful lives of the assets. Cost of computer software obtained for internal use is amortized over the estimated useful lives of five years.

Leased assets under finance lease transactions, in which substantial ownership is not deemed to be transferred, are

depreciated by the straight-line method over the lease term. The salvage value is either zero or guaranteed amounts if it is specified in the lease contracts.

*ii) Land revaluation*

Under the "Law of Land Revaluation," the Bank elected a one-time revaluation of its own-use land to a value based on real estate appraisal information as of March 31, 1999.

The resulting excess of land revaluation represents unrealized appreciation of land and is stated, net of income taxes, as a component of equity. There was no effect on the statement of income. Continuous readjustment is not permitted unless the land value subsequently declines significantly such that the amount of the decline in value should be removed from the excess of land revaluation account and related deferred tax liabilities.

The carrying amount of the land after the above one-time revaluation exceeded the fair value by ¥11,398 million (\$138,680 thousand) and ¥11,209 million as of March 31, 2012 and 2011, respectively.

***g. Long-lived assets***

The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

***h. Reserve for possible loan losses***

Reserve for possible loan losses is provided as follows:

- i) The reserve for claims on debtors who are legally or substantially bankrupt is provided based on the amount remaining after deducting the amount expected to be collected through the disposal of collateral or through the execution of guarantees.
- ii) The reserve for claims on debtors who are not currently legally bankrupt but are likely to become bankrupt is provided at the amount considered necessary after due consideration of the results of a solvency assessment. The solvency assessment identifies the amounts expected to remain after deducting the amounts expected to be collected through the disposal of collateral or through the execution of guarantees.
- iii) The reserve for claims on debtors other than the above is provided based on the loan-loss rates calculated using the actual historical loss experience during a certain period in the past.

All claims are assessed by the branches and credit supervision divisions based on the internal rules for the self-assessment of assets. The asset examination division, which is independent from the branches and credit supervision divisions, examines these self-assessments, and the reserve is provided based on the examination results.

With respect to the claims with collateral or guarantees on debtors who are legally or substantially bankrupt, estimated uncollectible amounts have been directly charged off against claims. The charge off amounted to ¥3,592 million (\$43,710 thousand) and ¥3,365 million for the years ended March 31, 2012 and 2011, respectively.

***i. Bonuses to directors and corporate auditors***

Bonuses to directors and corporate auditors are accrued at the year end to which such bonuses are attributable.

***j. Reserve for employees' retirement benefits***

Reserve for retirement benefits, which is provided for the payment of employees' retirement benefits, represents the estimated present value of projected benefit obligations in excess of the fair value of the plan assets, taking into account adjustments for unrecognized prior year service costs and unrecognized actuarial differences. Unrecognized prior service costs and unrecognized actuarial differences are amortized on a straight-line basis over a period of ten years from the year following the year in which they arise.

### ***k. Reserve for directors' and corporate auditors' retirement benefits***

Reserve for directors', corporate auditors' and executive officers' retirement benefits are provided at the amount that would be required if all such persons retired at the balanced sheet date.

The Bank decided to terminate the retirement benefits for directors, corporate auditors and executive officers at the annual general shareholders' meeting held on June 24, 2011. The total amount of "Reserve for directors' and corporate auditors' retirement benefits" was released and the current unpaid amount of ¥517 million (\$6,301 thousand) has been posted as "Other liabilities in the year ended March 31, 2012."

### ***l. Reserve for contingent losses***

Under the joint responsibility system with governmental credit guarantee organizations, reserve for contingent losses is provided for possible future payments to the organizations in an amount deemed necessary based on estimated losses in the future.

### ***m. Reserve for repayments for dormant deposits***

Reserve for repayments for dormant deposits is provided for possible losses on future withdrawal of inactive deposits which had been recognized as income.

### ***n. Reserve for loss of head office rebuilding***

The Bank made a reserve to cover estimated losses arising from the rebuilding of the head office of the Bank.

### ***o. Leases***

In March 2007, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008 with early adoption permitted for fiscal years beginning on or after April 1, 2007.

The Group applied the revised accounting standard effective April 1, 2008. In addition, the Group accounted for leases which existed at the transition date and do not transfer ownership of the leased property to the lessee as operating lease transactions.

All other leases are accounted for as operating leases.

### ***p. Per share information***

The computation of basic net income per share is based on the weighted average number of shares of common stock outstanding during the year. The average number of common shares used in the computation was 234,444 thousand shares and 236,806 thousand shares for the years ended March 31, 2012 and 2011, respectively.

Diluted net income per share is not disclosed for the years ended March 31, 2012 and 2011 because there are no potential common shares.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends applicable to the respective years including dividends to be paid after the end of the year.

### ***q. Income taxes***

The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

**Notes to Consolidated Financial Statements**

Year ended March 31, 2012

**r. Appropriations of retained earnings**

Appropriations of retained earnings at each year end are reflected in the consolidated financial statements for the following year upon shareholders' approval.

**s. Accounting changes and error corrections**

In December 2009, the ASBJ issued ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows;

**(1) Changes in Accounting Policies**

When a new accounting policy is applied with revision of accounting standards, the new policy is applied retrospectively unless the revised accounting standards include specific transitional provisions. When the revised accounting standards include specific transitional provisions, an entity shall comply with the specific transitional provisions.

**(2) Changes in Presentations**

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

**(3) Changes in Accounting Estimates**

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

**(4) Corrections of Prior-Period Errors**

When an error in prior-period financial statements is discovered, those statements are restated. This accounting standard and the guidance are applicable to accounting changes and corrections of prior-period errors which are made from the beginning of the fiscal year that begins on or after April 1, 2011.

**3. Cash and Cash Equivalents**

A reconciliation of the cash and cash equivalents balances in the consolidated statements of cash flows and the account balances in the consolidated balance sheets were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Cash and due from banks.....	¥186,006	¥236,120	\$2,263,125
Foreign currency due from banks.....	(55,000)	(47,472)	(669,181)
Other due from banks.....	(784)	(708)	(9,538)
Cash and cash equivalents.....	¥130,222	¥187,939	\$1,584,405

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

## 4. Securities

The costs and aggregate fair values of securities at March 31, 2012 and 2011 were as shown in the table below. The amounts shown in the following tables include trading securities classified as “trading assets” and beneficiary interests in trusts classified as “monetary claims purchased” in addition to “securities” stated in the consolidated balance sheets.

Millions of yen			
March 31, 2012	Fair value	Cost	Net unrealized gains (losses)
Securities classified as:			
Trading.....	¥ 1,257		
Available-for-sale:			
Equity securities.....	43,930	¥ 34,899	¥ 9,031
Debt securities.....	1,228,991	1,196,349	32,642
Other.....	76,414	73,195	3,219
Held-to-maturity:			
Debt securities.....	8,367	7,763	604

Millions of yen			
March 31, 2011	Fair value	Cost	Net unrealized gains (losses)
Securities classified as:			
Trading.....	¥ 1,022		
Available-for-sale:			
Equity securities.....	45,100	¥ 35,641	¥ 9,458
Debt securities.....	1,147,186	1,129,416	17,770
Other.....	70,841	69,684	1,157
Held-to-maturity:			
Debt securities.....	8,529	7,679	850

Thousands of U.S. Dollars			
March 31, 2012	Fair value	Cost	Net unrealized gains (losses)
Securities classified as:			
Trading.....	\$ 15,299		
Available-for-sale:			
Equity securities.....	534,502	\$ 424,620	\$109,882
Debt securities.....	14,953,056	14,555,897	397,158
Other.....	929,734	890,561	39,172
Held-to-maturity:			
Debt securities.....	101,810	94,457	7,352

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

The information of available-for-sale securities which were sold for the years ended March 31, 2012 and 2011 was as follows:

March 31, 2012	Millions of yen		
	Proceeds	Realized gains	Realized losses
Available-for-sale:			
Equity securities .....	¥ 4,491	¥ 255	¥(1,053)
Debt securities .....	320,131	2,073	(671)
Other .....	15,420	372	(130)
Total .....	¥340,043	¥2,700	¥(1,855)

March 31, 2011	Millions of yen		
	Proceeds	Realized gains	Realized losses
Available-for-sale:			
Equity securities .....	¥ 12,423	¥ 320	¥(3,994)
Debt securities .....	333,952	2,466	(2,407)
Other .....	20,313	260	(1,475)
Total .....	¥366,689	¥3,047	¥(7,877)

March 31, 2012	Thousands of U.S. Dollars		
	Proceeds	Realized gains	Realized losses
Available-for-sale:			
Equity securities .....	\$ 54,648	\$ 3,102	\$(12,817)
Debt securities .....	3,895,012	25,224	(8,165)
Other .....	187,619	4,535	(1,592)
Total .....	\$4,137,280	\$32,862	\$(22,574)

The impairment losses on available-for-sale equity securities for the years ended March 31, 2012 and 2011 were ¥676 million (\$8,232 thousand) and ¥314 million, respectively.

Net unrealized gains (losses) on available-for-sale securities for the years ended March 31, 2012 and 2011 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Valuation differences:			
Available-for-sale securities .....	¥44,893	¥28,386	\$546,212
Deferred tax liabilities .....	(15,554)	(11,150)	(189,247)
Minority interests .....			
Unrealized gains (losses) on available-for-sale securities of affiliates attributable to the parent company .....	9	7	121
Net unrealized gains (losses) on available-for-sale securities .....	¥29,348	¥17,243	\$357,086

## 5. Money Held in Trust

The carrying amounts and unrealized gains (losses) of money held in trust, as of March 31, 2012 and 2011, were as follows:

Money held in trust held for trading

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Carrying amounts .....	¥4,979	¥4,292	\$60,591
Unrealized gains (losses) credited to income .....	4	(1)	48

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

## 6. Loans and Bills Discounted

Loans and bills discounted as of March 31, 2012 and 2011 included the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Bankruptcy loans .....	¥ 724	¥ 1,388	\$ 8,813
Past due loans.....	45,323	36,043	551,451
Loans past due for three months or more .....	169	567	2,065
Restructured loans.....	20,308	18,859	247,095
Total.....	¥66,526	¥56,857	\$809,426

Bankruptcy loans represent non-accrual loans to borrowers who are legally bankrupt as defined in Article 96-1-3 and 4 of the Japanese Tax Law Enforcement Regulation (Article 97 of 1965 Cabinet Order).

Past due loans represent non-accrual loans other than bankruptcy loans and loans for which payments of interest are deferred in order to assist or facilitate the restructuring of borrowers in financial difficulties.

Loans past due for three months or more include loans for which payments of principal or interest are delinquent by three months or more, as calculated from the day following the contracted payment date, but do not include bankruptcy loans or past due loans.

Restructured loans represent loans on which contracts were amended in favor of borrowers (e.g., reduction of or exemption from stated interest, deferral of interest payments, extension of maturity dates, renunciation of claims) in order to assist or facilitate the restructuring of borrowers in financial difficulties.

Loans included discounted bills amounting to ¥17,207 million (\$209,364 thousand) and ¥15,332 million as of March 31, 2012 and 2011, respectively. The Bank is entitled, without limitation, to sell or pledge these discounted bills.

## 7. Fixed Assets and Intangible Assets

Fixed assets as of March 31, 2012 and 2011 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Buildings.....	¥ 8,314	¥ 8,572	\$101,163
Land.....	29,281	29,099	356,265
Lease assets.....	1,569	453	19,095
Construction in progress .....	518	8	6,304
Other .....	3,369	4,220	41,002
Total.....	¥43,053	¥42,353	\$523,831

Accumulated depreciation at March 31, 2012 and 2011 amounted to ¥36,927 million (\$449,291 thousand) and ¥36,474 million, respectively.

As of March 31, 2012 and 2011, deferred gains for tax purposes of ¥3,487 million (\$42,431 thousand) and ¥2,804 million, respectively.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

Intangible assets as of March 31, 2012 and 2011 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Software.....	¥5,962	¥5,975	\$72,546
Lease assets.....	27	22	333
Other.....	171	173	2,087
Total.....	¥6,161	¥6,171	\$74,967

## 8. Assets Pledged

Assets pledged as collateral were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Securities.....	¥53,969	¥39,122	\$656,643

Liabilities related to the above assets pledged were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Deposits.....	¥ 9,559	¥21,231	\$116,312
Borrowing under securities lending transactions.....	20,409	5,814	248,321
Borrowed money.....		5,000	

In addition, securities totaling ¥126,180 million (\$1,535,229 thousand) and ¥123,264 million were pledged as collateral for settlement of exchange as of March 31, 2012 and 2011, respectively.

## 9. Commitment Line Agreements Related to Overdrafts and Loans

Commitment line agreements relating to overdrafts and loans represent agreements to allow customers to extend overdrafts or loans up to agreed amounts at the customer's request as long as no violation against the conditions of the agreements exists.

Unused commitment lines under such agreements were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Original maturity is within one year or the Bank can cancel at any time without any penalty.....	¥609,369	¥611,882	\$7,414,157
Other.....	13,955	12,072	169,796
Total.....	¥623,325	¥623,954	\$7,583,954

The amount of unexercised commitment lines does not necessarily affect the future cash flows of the Group because most such agreements are terminated without being exercised. Most of these agreements have provisions, which stipulate the Group may deny extending loans or decrease the commitment line when there are certain changes in financial markets, certain issues in securing loans and other reasons. The Group requests collateral in the form of premises or securities as deemed necessary upon providing such commitments. In addition, the Group monitors the financial condition of customers in accordance with its internal rules on a regular basis (semi-annually) and takes necessary measures including revisiting the terms of commitments and other means to prevent credit losses.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

## 10. Reserve for Employees' Retirement Benefits

The Bank has a cash-balance type pension plan and a defined benefit corporate pension plan (fund type). The consolidated subsidiaries have unfunded retirement benefit plans.

The reserve for employees' retirement benefits as of March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Projected benefit obligations .....	¥(38,474)	¥(37,788)	\$(468,118)
Plan assets.....	28,436	27,017	345,988
	(10,037)	(10,770)	(122,129)
Unrecognized actuarial differences .....	7,038	7,832	85,642
Unrecognized prior service cost .....	(1,910)	(2,695)	(23,241)
	(4,909)	(5,634)	(59,728)
Prepaid pension cost.....	3,328	2,507	40,495
Reserve for employees' retirement benefits.....	¥ (8,237)	¥ (8,141)	\$(100,223)

Notes: 1. Discretionary additional payments are not included.

2. Consolidated subsidiaries apply simplified method to calculate projected benefit obligations.

Net pension expenses related to the retirement benefits for the years ended March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Service cost .....	¥1,093	¥1,066	\$13,302
Interest cost.....	639	681	7,779
Expected return on plan assets .....	(675)	(657)	(8,217)
Amortization of prior service cost.....	(785)	(785)	(9,559)
Amortization of actuarial differences .....	1,779	1,966	21,657
Other .....	0	34	3
Net pension expenses.....	¥2,051	¥2,305	\$24,965

Note: Net pension expenses of certain consolidated subsidiaries adopting simplified method are included in the service cost.

Assumptions used in the calculation of the above information were as follows:

	2012	2011
Discount rate.....	1.4%	1.7%
Expected rate of return on plan assets .....	2.0%	2.5%
Method of attributing the projected benefits to periods of services...	Straight-line basis	Straight-line basis
Amortization period of prior service cost.....	10 years	10 years
Amortization period of unrecognized actuarial differences .....	10 years	10 years

## 11. Equity

Japanese banks are subject to the Companies Act of Japan (the "Companies Act") and the Banking Law. The significant provisions in the Companies Act and the Banking Law that affect financial and accounting matters are summarized below:

## (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders meeting. For companies that meet certain criteria such as; (1) having a Board of Directors, (2) having independent auditors, (3) having a Board of Corporate Auditors, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Bank meets all the above criteria.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act and the Banking Law provides certain limitations on the amounts available for dividends or the purchase of treasury stock.

## (b) Increases/decreases and transfer of common stock, reserve and surplus

The Banking Law requires that an amount equal to 20% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 100% of common stock. Under the Companies Act, the total amount of additional paid-in common and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

## (c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 12. Income Taxes

The Group is subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 40.4% for the years ended March 31, 2012 and 2011. The tax effects of significant temporary differences and loss carryforwards which resulted in deferred tax assets and liabilities as of March 31, 2012 and 2011 were as follows.

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Deferred tax assets:			
Reserve for possible loan losses .....	¥ 8,263	¥ 9,024	\$100,542
Reserve for employees' retirement benefits .....	2,907	3,288	35,378
Depreciation.....	1,175	1,262	14,297
Loss on impairment of securities .....	1,276	1,409	15,532
Deferred gains (losses) on derivatives under hedge accounting.....	1,296	365	15,776
Other .....	2,220	2,035	27,015
Subtotal.....	17,140	17,386	208,543
Valuation allowance .....	(2,218)	(2,521)	(26,986)
Deferred tax assets.....	14,922	14,865	181,556
Deferred tax liabilities:			
Unrealized gains on available-for-sale securities.....	(15,554)	(11,150)	(189,247)
Deferred income on fixed assets sold .....	(184)	(211)	(2,243)
Prepaid pension cost .....	(1,174)	(1,012)	(14,294)
Other .....	(39)	(48)	(482)
Deferred tax liabilities.....	(16,953)	(12,423)	(206,268)
Net deferred tax assets (liabilities).....	¥ (2,031)	¥ 2,442	\$ (24,711)

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the years ended March 31, 2012 and 2011 was as follows:

	2012	2011
Normal effective statutory tax rate.....	40.4%	40.4%
Expenses not deductible for income tax purposes.....	0.3	0.3
Income not taxable for income tax purposes.....	(1.1)	(1.4)
Valuation allowance.....	(0.1)	(5.5)
Inhabitant taxes per capita.....	0.4	0.4
Changes in effective statutory tax rate.....	6.0	
Other-net.....	0.3	(0.4)
Actual effective tax rate.....	46.2%	33.8%

On December 2, 2011, new tax reform laws were enacted in Japan, which changed the normal effective statutory tax rate from approximately 40.4% to 37.7% effective for the fiscal years beginning on or after April 1, 2012 through March 31, 2015, and to 35.3% afterwards. The effect of this change was to decrease deferred tax assets by ¥35 million (\$427 thousand), deferred tax liabilities by ¥908 million (\$11,059 thousand) and deferred tax liabilities related to land revaluation by ¥857 million (\$10,434 thousand) in the consolidated balance sheet as of March 31, 2012 and increased deferred income taxes in the consolidated statement of income for the year then ended by ¥1,229 million (\$14,957 thousand).

### 13. Leases

The Group leases certain equipment and other assets.

Total lease payments under finance leases for the years ended March 31, 2012 and 2011 were ¥413 million (\$5,032 thousand) and ¥569 million, respectively.

*Pro forma information of leased property whose lease inception was before March 31, 2008*

ASBJ Statement No. 13, "Accounting Standard for Lease Transactions" requires that all finance lease transactions should be capitalized to recognize lease assets and lease obligations in the balance sheet. However, the ASBJ Statement No. 13 permits leases without ownership transfer of the leased property to the lessee whose lease inception was before March 31, 2008 to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the note to the financial statements. The Group applied the ASBJ Statement No. 13 effective April 1, 2008 and accounted for such leases as operating lease transactions. Pro forma information of leased property whose lease inception was before March 31, 2008 such as acquisition cost, accumulated depreciation, obligations under finance leases, depreciation expense, interest expense and other information of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis was as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Acquisition cost.....	¥1,650	¥2,412	\$20,081
Accumulated depreciation.....	(1,479)	(1,876)	(18,000)
Net leased property.....	¥ 171	¥ 535	\$ 2,081
Obligations under finance leases:			
Due within one year.....	¥ 131	¥ 393	\$ 1,597
Due after one year.....	62	194	763
Total.....	¥ 194	¥ 587	\$ 2,360
Depreciation expense.....	¥ 364	¥ 503	\$ 4,436
Interest expense.....	18	40	224

Depreciation is computed based on the straight-line method over the lease term of the leased assets. Interest expense, computed as total lease payments less acquisition cost of the leased assets, are allocated over the lease term, using the interest method.

**Notes to Consolidated Financial Statements**

Year ended March 31, 2012

The minimum rental commitments under non-cancellable operating leases at March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Due within one year .....	¥ 99	¥ 99	\$1,210
Due after one year .....	41	140	504
Total .....	¥140	¥240	\$1,714

**14. Financial Instruments and Related Disclosures**

In March 2008, the ASBJ revised ASBJ Statement No. 10 "Accounting Standard for Financial Instruments" and issued ASBJ Guidance No. 19 "Guidance on Accounting Standard for Financial Instruments and Related Disclosures." This accounting standard and the guidance was applicable to financial instruments and related disclosures at the end of the fiscal years ending on or after March 31, 2010. The Group applied the revised accounting standard and the guidance effective March 31, 2010.

**(a) Bank policy for financial instruments**

The main business of the Bank is procuring funds directly from deposits accepted from individual and corporate customers and from financial markets including call money markets, and managing such funds in the form of loans and investments in securities. Moreover, the Bank is engaged in a variety of services related to financial instruments including the trading of stocks and bonds associated with securities investment, as well as over-the-counter sales of public debt securities.

The Bank's major means of raising funds are accepting customer deposits (including negotiable certificates of deposit). Deposits from individual customers in particular form a significant proportion of total deposits. In raising funds, the Bank actively solicits fixed-term deposits to ensure funding stability. Some funds are raised directly from financial markets using such means of funding as call money, as well as derivatives including currency swaps and foreign repurchase transactions as a means of raising foreign currency funds.

The Bank's major means of operating funds are lending, followed by securities investment such as in stocks and bonds. Loans are primarily provided to small- and medium-sized enterprises (SMEs) and individual customers in Kumamoto Prefecture, loans are also provided to the public sector and to large corporations outside the Prefecture. Securities investments are primarily investments in Japanese government bonds (JGBs) and public debt securities, the Bank also invests in corporate bonds, stocks, foreign securities and other financial instruments.

As mentioned above, the Bank holds substantial financial assets and liabilities that are subject to fluctuations in interest rates and prices. To protect itself from the negative effects of the fluctuations, the Bank practices Asset Liability Management (ALM).

In addition, some of the subsidiaries that engage in credit card business and lending activities raise funds from borrowing, and some of the subsidiaries acquire, hold and sell securities.

**(b) Nature and extent of risks arising from financial instruments****i) Financial assets**

The significant proportion of financial assets held by the Group is loans, which are primarily provided to domestic institutions and individual customers. Loans are subject to credit risk, which represents loss on default caused by deteriorated credit of the borrowers. Additionally, fixed interest rate loans are subject to market risk and their fair value is exposed to risk of fluctuation in market interest rate.

The second largest proportion of financial assets held by the Group is securities, which include JGBs, stocks, foreign bonds and investment trusts. Securities held by the Group are subject to market risk, and their fair value is exposed to risk of fluctuation in variable risk factors including interest rates, stock prices and exchange rates. The Group is also subject to the liquidity risk and their fair value is exposed to risk of fluctuation in market prices. Some securities, such as stocks and bonds, are subject to credit risk, which represents loss on default caused by deteriorated credit of the issuers.

ii) Financial liabilities

Deposits and marketable funds procured are subject to liquidity risk, which represents the outflow of deposits and an inability to raise needed funds caused by deteriorated credit of the Bank, as well as losses caused by having to make transactions under unfavorable conditions. Some of the Group companies raise funds by borrowing, which are subject to liquidity risk in turn.

In addition, funds procured at fixed interest rates are subject to market risk and their fair value is exposed to risk of fluctuation in market interest rate.

iii) Derivatives

The derivative transactions conducted by the Bank include interest rate swaps and currency swaps. The Bank applies deferred hedge and specific matching criteria to transactions undertaken as hedges against risk and evaluates hedge effectiveness on the basis of the market price fluctuation rate and the details of the contract. Derivative transactions are subject to market risk associated with the deteriorating credit standing of the counter party and credit risk of default of the contract and changing risk factors. The consolidated subsidiaries and the associated company do not undertake derivative transactions.

(c) Risk management for financial instruments

i) Basic risk management policy

The Bank positions risk management as an important business challenge and enhances organization and system for managing risk rigorously. By monitoring various types of risk properly and managing risk by responding to changing financial conditions appropriately, we maintain and enhance the financial soundness of the Group companies and establish a business foundation.

ii) Risks and the risk management system

To enhance the risk management system, the Bank has instituted "Integrated Risk Management Rules" which define risk management policies each fiscal year for each type of risk — credit risk, market risk and liquidity risk, and define the risk management organizations and corresponding authorities. With respect to risk management for operating divisions such as divisions, sections, offices, branches, and Group companies, each headquarter division assumes functional responsibility for risk management each type of risk. The Business Administration Division assumes overall control for risk management of all banking-related risk and reports on the risk management status to the Board of Directors. In addition, the Internal Audit Division, which is independent of the operating divisions, audits the risk management functions in operating division and in Business Administration Division and reports the results to the Board of Directors.

iii) Integrated risk management

The Bank manages integrated risk in order to grasp and combine the various types of risk together in an integrated manner and to manage it so that the overall volume of risk does not get too big for management to handle. In addition, the Bank has introduced a system for allocating risk capital within the range of shareholders' equity as a provision against various types of risk, and is taking steps to ensure management soundness and to raise profitability and efficiency.

a) Credit risk

To enhance credit risk management, at headquarters, the Loan Division and the Loan Administration Division have been separated from the business promotion division, and have been operating under a system of mutual checks and balances, resulting in rigorous loan assessment and management. In addition, the Loan Division manages loan balances and the Board of Directors reviews the status of those balances so that loans are not biased to particular regions, businesses, companies and groups.

A credit rating system has been introduced to accurately grasp the creditworthiness of customers and to refine our credit risk management. Credit rating is a basic credit risk management concept and forms the basis of self-assessment. The Bank has established an independent self-assessment division that performs audit and is working to enhance its functions by giving it the ability to perform checks and balances at branches and the Loan Division.

Audits are carried out by our accounting auditors to confirm that our standards for in-house credit assessment are appropriate, and that such standards are rigorously applied.

### b) Market risk

The Bank determines risk acceptance and risk hedge policies in the comprehensive risk control committee and ALM committee based on interest rate forecasts and profit targets through Value at Risk (VaR) method due to ensure stable profitability.

In the banking account and trading account, financial instruments influenced by interest rate risks are deposits, loans and bills discounted, bonds and derivatives related to interest rate and financial instruments influenced by price volatility risks are stocks, mutual funds related to stocks and derivatives related to stocks.

The Bank calculates VaR based on the historical simulation method (a holding period of from 10 days to 6 months, a confidence interval of 99% and observation period of 5 years). As of March 31, 2012, VaR related to interest rate risks was ¥11,292 million (\$137,393 thousand) and VaR related to price volatility risks was ¥19,035 million (\$231,606 thousand) and as of March 31, 2011, VaR related to interest rate risks was ¥19,596 million and VaR related to price volatility risks was ¥17,741 million.

The Bank performed back testing to validate VaR periodically. However, VaR measures the amount of market risk by certain occurrence probabilities which are statistically calculated based on past market movements. Therefore, there are cases in which VaR cannot capture risk under sudden and dramatic changes in market beyond normal circumstances. The Bank does not do quantitative analysis to a part of financial instruments which are small in value and financial instruments held by the consolidated subsidiaries and affiliated companies.

### c) Liquidity risk

The General Planning Division manages liquidity risk. The General Planning Division also grasps and analyzes the uses of funds on a daily, weekly, and monthly, and performs simulations the sources of funds. In addition, to provide for contingencies, the Bank implements a three-phased system of cash management, depending on the relative tightness of its cash position, so that it can swiftly respond to any situation. The Bank has also established action plans and a reporting system.

### (d) Supplemental explanation for fair value of financial instruments

Fair values of financial instruments include market prices as well as reasonably calculated prices in cases where there are no market prices available. Since the calculations of the reasonably calculated prices are implemented under certain conditions and assumptions, the result of calculations would differ if such calculations are made under different conditions and assumptions.

### (e) Fair values of financial instruments

Fair values and carrying amounts of financial instruments as of March 31, 2012 and 2011 are shown below. Immaterial accounts on the consolidated balance sheet are not included in the table below. Some instruments, such as unlisted stocks, whose fair values cannot be reliably determined, are not included in the table below (see Note 14(e) (Note 2)).

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

	Millions of yen		
	2012		
	Carrying amount	Fair value	Net unrealized gains (losses)
(1) Cash and due from banks .....	¥ 186,006	¥ 186,006	
(2) Call loans and bills bought .....	107,650	107,650	
(3) Securities:			
Held-to-maturity debt securities .....	7,763	8,367	¥ 604
Available-for-sale securities .....	1,349,337	1,349,337	
(4) Loans and bills discounted.....	2,383,112		
Reserve for possible loan losses (*1).....	(19,093)		
	2,364,019	2,393,446	29,427
Total assets .....	4,014,777	4,044,808	30,031
Deposits.....	3,781,002	3,783,171	2,168
Total liabilities.....	3,781,002	3,783,171	2,168
Derivatives (*2).....			
For which hedge accounting is not applied .....	(453)	(453)	
For which hedge accounting is applied.....	(3,628)	(3,628)	
Total.....	¥ (4,081)	¥ (4,081)	

	Millions of yen		
	2011		
	Carrying amount	Fair value	Net unrealized gains (losses)
(1) Cash and due from banks .....	¥ 236,120	¥ 236,120	
(2) Call loans and bills bought .....	28,866	28,866	
(3) Securities:			
Held-to-maturity debt securities .....	7,679	8,529	¥ 850
Available-for-sale securities .....	1,262,942	1,262,942	
(4) Loans and bills discounted.....	2,325,979		
Reserve for possible loan losses (*1).....	(21,034)		
	2,304,945	2,333,899	28,954
Total assets .....	3,840,553	3,870,358	29,805
Deposits.....	3,641,753	3,645,139	3,385
Total liabilities.....	3,641,753	3,645,139	3,385
Derivatives (*2)			
For which hedge accounting is not applied .....	(433)	(433)	
For which hedge accounting is applied.....	(1,460)	(1,460)	
Total.....	¥ (1,893)	¥ (1,893)	

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

	Thousands of U.S. dollars		
	2012		
	Carrying amount	Fair value	Net unrealized gains (losses)
(1) Cash and due from banks .....	\$ 2,263,125	\$ 2,263,125	
(2) Call loans and bills bought .....	1,309,781	1,309,781	
(3) Securities:			
Held-to-maturity debt securities .....	94,457	101,810	\$ 7,352
Available-for-sale securities .....	16,417,293	16,417,293	
(4) Loans and bills discounted.....	28,995,161		
Reserve for possible loan losses (*1).....	(232,304)		
	28,762,857	29,120,896	358,039
Total assets .....	48,847,516	49,212,907	365,391
Deposits.....	46,003,199	46,029,581	26,382
Total liabilities.....	46,003,199	46,029,581	26,382
Derivatives (*2).....			
For which hedge accounting is not applied .....	(5,511)	(5,511)	
For which hedge accounting is applied.....	(44,151)	(44,151)	
Total.....	\$ (49,662)	\$ (49,662)	

\*1. General reserve for possible loan losses and specific reserve for possible loan losses provided to loans and bills discounted are separately presented in the above table.

\*2. Derivatives recorded in Trading assets, Trading liabilities, Other assets and Other liabilities are aggregated and shown herein. Assets and liabilities attributable to the derivative contracts are totally offset and the net liability position as a consequence of offsetting would be represented with brackets.

(Note 1) Valuation method of financial instruments.

#### Assets

##### (1) Cash and due from banks

With regard to amounts due from banks without maturity and short-term (within one year) due from banks, as these instruments are settled within a short term and their fair value and carrying amounts are nearly identical, their carrying amounts are assumed as their fair value.

##### (2) Call loans and bills bought

For items with a short commitment term (within one year), as their fair value and carrying amounts are nearly identical, their carrying amounts are assumed as their fair value.

##### (3) Securities

The fair value of equity securities is determined based on their prices quoted by the stock exchanges. The fair value of bonds is determined based on their prices quoted by the exchanges or at rates indicated by financial institutions handling these transactions for the Bank. The fair value of investment trusts is based on the base value publicly disclosed. In capital investments in investment partnerships, after applying the fair value to those partnership assets that can be measured at fair value, the equivalent amount of equity in said fair value is recorded at the deemed fair value of the partnership assets. The fair value of privately placed bonds guaranteed by the Bank is calculated using the same method as described in (4) Loans and bills accounted below. For information pertaining to investment securities by holding purpose, please refer to Note 4.

##### (4) Loans and bills discounted

As loans bearing floating rates of interest reflect market rates of interest in the short term, unless credit conditions of the lending entity have changed significantly after lending the loans, their fair value and carrying amounts are nearly identical, so their carrying amounts are assumed as their fair value. Fixed-rate loans are segmented by loan type, internal rating and period, and their fair value is determined by discounting the total amount of principal and interest by the interest rate that consist of the swap rate and the credit spread and the assumed interest rate on new lendings of the same type. The fair value of loans lent to entities that are bankrupt, substantially bankrupt or in danger of bankruptcy are determined according to

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

the current value of expected future cash flows or the amount of collateral that is expected to be recoverable and guarantee amounts that are determined to be recoverable. As these amounts are nearly identical to the carrying amounts after deducting the allowance for doubtful accounts, these amounts are assumed as their fair value. For loans that are fully secured by collateral and that have no specified repayment term, as in terms of their expected repayment periods and interest conditions their fair value and carrying amounts are nearly identical, their carrying amounts are assumed as their fair value.

## Liabilities

## Deposits

For demand deposits, fair value is assumed as amount to be paid when demanded on the balance sheet date (i.e., the carrying amounts). The fair value of time deposits is determined by segmenting such deposits by term and discounting future cash flows to their current value. The discount rate used is the rate of interest on new borrowings of the same type. As the term on deposits is short (within one year), their fair value and carrying amounts are nearly identical, so their carrying amounts are assumed as their fair value.

## Derivatives

The information of the fair value for derivatives is included in Note 15.

(Note 2) Financial instruments, whose fair value cannot be reliably determined.

The following instruments are not included in "Assets (3) Securities" in the above table showing the fair value of financial instruments as of March 31, 2012 and 2011.

	Carrying amount		
	Millions of yen		Thousands of U.S. dollars
	2012	2011	2012
Unlisted stocks (*1, *2).....	¥1,628	¥1,622	\$19,816
Other (*1).....	5	5	67
Total.....	¥1,634	¥1,628	\$19,884

\*1. Fair value of unlisted stocks is exempt from disclosure because they do not have a market price and their fair value cannot be reliably determined.

\*2. The Group wrote off unlisted stocks amounting to ¥8 million (\$109 thousand) and ¥3 million for the years ended March 31, 2012 and 2011, respectively.

(Note 3) Maturity analysis for claims and securities with contractual maturities as of March 31, 2012

	Millions of yen					
	2012					
	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years
Due from banks.....	¥145,373					
Call loans and bills bought.....	107,650					
Securities						
Held-to-maturity debt securities....	457	¥ 5,769	¥ 956	¥ 394	¥ 186	
Municipal government bonds...	117	117				
Corporate bonds.....	340	5,652	956	394	186	
Available-for-sale securities with maturity.....	153,181	184,159	248,298	306,159	389,590	¥ 16,669
Government bonds.....	61,553	62,023	127,864	197,927	315,338	
Municipal government bonds...	13,971	62,622	51,260	66,280	27,355	16,288
Corporate bonds.....	67,059	48,527	46,873	37,390	26,264	381
Loans and bills discounted (*1).....	359,499	431,893	303,618	223,738	262,950	458,714
Total.....	¥766,162	¥621,823	¥552,872	¥530,292	¥652,727	¥475,383

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

	Thousands of U.S. dollars					
	2012					
	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years
Due from banks .....	\$1,768,748					
Call loans and bills bought .....	1,309,781					
Securities						
Held-to-maturity debt securities ...	5,562	\$ 70,200	\$ 11,631	\$ 4,799	\$ 2,263	
Municipal government bonds...	1,425	1,433				
Corporate bonds .....	4,136	68,767	11,631	4,799	2,263	
Available-for-sale securities with maturity .....	1,863,747	2,240,655	3,021,028	3,725,022	4,740,121	\$ 202,818
Government bonds .....	748,911	754,637	1,555,714	2,408,168	3,836,701	
Municipal government bonds...	169,994	761,917	623,679	806,432	332,834	198,176
Corporate bonds .....	815,905	590,427	570,304	454,927	319,560	4,641
Loans and bills discounted (*1) .....	4,374,006	5,254,822	3,694,101	2,722,207	3,199,302	5,581,143
Total .....	\$9,321,847	\$7,565,679	\$6,726,761	\$6,452,030	\$7,941,686	\$5,783,961

\*1. Of loans and bills discounted, the portion whose timing of collection is unforeseeable, such as loans to "Legally bankrupt" borrowers, loans to "De facto bankrupt" borrowers and loans to "In danger of bankruptcy" borrowers, amounting to ¥46,048 million (\$560,265 thousand), is not included in the above table. Loans that do not have contractual maturity, amounting to ¥296,649 million (\$3,609,312 thousand), are not included either.

(Note 4) Maturity analysis for interest bearing liabilities as of March 31, 2012

	Millions of yen					
	2012					
	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years
Deposits (*1) .....	¥3,615,390	¥145,989	¥16,422	¥1,756	¥1,443	

	Thousands of U.S. dollars					
	2012					
	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years
Deposits (*1) .....	\$43,988,208	\$1,776,244	\$199,816	\$21,366	\$17,563	

\*1. Deposits on demand (current deposit, ordinary deposit and deposit at notice) are included in "1 year or less."

## 15. Derivative Financial Instruments

(a) Derivative financial instruments used by the Bank

The Bank enters into transactions with futures and options on interest rates, currencies, stocks, bonds, commodity, interest rate swaps and currency swaps.

The Bank executes these derivative transactions in order to manage and hedge the risks associated with interest rate fluctuations and exposure to changes in the market value of assets and liabilities held by the Bank. In addition, the Bank enters into derivative transactions for trading purposes, within the position and loss limits set up by the Bank.

Consolidated subsidiaries in the Group do not enter into derivative transactions.

(b) Risks on derivative transactions

The major risks associated with derivative transactions, which have the potential to materially impact the Bank's financial condition, are market risk and credit risk.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

Market risk is related to the increase and decrease in the fair value of the positions held by the Bank due to changes in the market price and interest rates of the underlying assets. Market risk is also subject to changes in liquidity and the volatility of the markets. Credit risk refers to possible losses on the positions held by the Bank, which result from a counterparty's failure to perform according to the terms and conditions of the contract.

The Bank mainly applies a quantitative measurement method in order to capture market risk. The Bank monitors the outstanding balance and profit and loss for each type of transaction on a daily basis. In addition, the Bank applies a "Value-at-Risk" measurement method to transactions for which it is considered necessary to apply a more sophisticated method. The Bank manages credit risk by establishing credit limits for counterparties. Reviews of the adequacy of established credit lines are made on a regular basis and as deemed necessary.

## (c) Risk management system of the Bank

The Bank exercises and controls the derivative transactions using limits including position limits, credit limits for each counterparty and stop loss limits in accordance with the Bank's policy on derivative transactions. Risks quantified are reported to the department and the director responsible for monitoring the transactions and the board of directors. The front office function and the back office function are segregated. The middle office is responsible for risk management and monitors front and back offices' compliance with regulations and internal rules.

Contract amounts or notional principal amounts of derivative financial instruments disclosed represent nominal contract amounts or the notional principal amounts set up for the calculation of the settlement amounts. Generally, they do not represent the amounts for which the actual assets are exchanged. These amounts do not represent, by themselves, the volume of market risk and credit risk related to the underlying derivative financial instruments.

## (d) Fair value of derivative financial instruments

Derivative transactions to which hedge accounting were not applied as of March 31, 2012 and 2011

## i) Interest rate related transactions

	Millions of yen			
	2012			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Interest rate swaps:				
Receive floating and pay fixed.....	¥2,913	¥2,913	¥(30)	¥(30)

	Millions of yen			
	2011			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Interest rate swaps:				
Receive floating and pay fixed.....	¥2,913	¥2,913	¥(63)	¥(63)

	Thousands of U.S. dollars			
	2012			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Interest rate swaps:				
Receive floating and pay fixed.....	\$35,442	\$35,442	\$(372)	\$(372)

- Notes: 1. Derivative transactions shown above are stated at fair value in the accompanying consolidated financial statements.  
2. Fair values of above derivatives are based on quoted market prices, such as those of the Tokyo Financial Exchange Inc.  
3. Calculation on quotation of fair value of above derivatives are based on the discounted present value method or option pricing models, etc.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

## ii) Foreign exchange related transactions

	Millions of yen			
	2012			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Currency swaps .....	¥23,909	¥23,909	¥ 41	¥ 41
Foreign exchange forward contracts:				
Selling .....	18,599		(461)	(461)
Buying .....	2,914		(1)	(1)

	Millions of yen			
	2011			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Currency swaps .....	¥23,909	¥23,909	¥ 49	¥ 49
Foreign exchange forward contracts:				
Selling .....	18,165	678	(432)	(432)
Buying .....	2,958	670	12	12

	Thousands of U.S. dollars			
	2012			
	Contractual value or notional principal amount	Including over one year	Fair value	Unrealized gains (losses)
Currency swaps .....	\$290,906	\$290,906	\$ 499	\$ 499
Foreign exchange forward contracts:				
Selling .....	226,297		(5,615)	(5,615)
Buying .....	35,454		(24)	(24)

- Notes: 1. Derivative transactions shown above are stated at fair value in the accompanying consolidated financial statements.  
2. Calculation or quotation of fair value of above derivatives are based on the discounted present value method, etc.

Derivative transactions to which hedge accounting were applied as of March 31, 2012 and 2011

## i) Interest rate related transactions

	Millions of yen			
	2012			
	Hedged item	Contractual value or notional principal amount	Including over one year	Fair value
Deferred method				
Interest rate swaps:				
Receive floating and pay fixed .....	Loans and Bills discounted Available-for-sale securities (Debt securities)	¥125,178	¥125,178	¥(3,669)
Specific matching criteria				
Interest rate swaps:				
Receive floating and pay fixed .....	Loans and Bills discounted	68,789	68,289	(2,677)

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

		Millions of yen		
		2011		
	Hedged item	Contractual value or notional principal amount	Including over one year	Fair value
Deferred method				
Interest rate swaps:				
	Loans and Bills discounted			
Receive floating and pay fixed .....	Available-for-sale securities (Debt securities)	¥124,106	¥114,955	¥ (893)
Specific matching criteria				
Interest rate swaps:				
Receive floating and pay fixed .....	Loans and Bills discounted	77,172	76,041	(2,576)

		Thousands of U.S. dollars		
		2012		
	Hedged item	Contractual value or notional principal amount	Including over one year	Fair value
Deferred method				
Interest rate swaps:				
	Loans and Bills discounted			
Receive floating and pay fixed .....	Available-for-sale securities (Debt securities)	\$1,523,040	\$1,523,040	\$(44,648)
Specific matching criteria				
Interest rate swaps:				
Receive floating and pay fixed .....	Loans and Bills discounted	836,955	830,871	(32,582)

Notes: 1. As for interest rate swaps shown above, deferred hedge accounting is applied in accordance with JICPA Industry Audit Committee Report No. 24.

2. Fair values of above derivatives are based on quoted market prices, such as those of the Tokyo Financial Exchange Inc.

3. Calculation or quotation of fair value of above derivatives are based on the discounted present value method or option pricing models, etc.

## ii) Foreign exchange related transactions

		Millions of yen		
		2012		
	Hedged item	Contractual value or notional principal amount	Including over one year	Fair value
Deferred method				
Foreign exchange forward contracts.....	Foreign currency call loans	¥17,392		¥40

		Millions of yen		
		2011		
	Hedged item	Contractual value or notional principal amount	Including over one year	Fair value
Deferred method				
Foreign exchange forward contracts.....	Foreign currency call loans and due from banks	¥39,005		¥(566)

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

	Thousands of U.S. dollars		
	2012		
	Hedged item	Contractual value or notional principal amount	Including over one year Fair value
Deferred method			
Foreign exchange forward contracts.....	Foreign currency call loans	\$211,615	\$496

Notes: 1. As for currency swaps shown above, deferred hedge accounting is applied in accordance with JICPA Industry Audit Committee Report No. 25.

2. Calculation or quotation of fair value of above derivatives are based on the discounted present value method, etc.

## 16. Comprehensive Income

The components of other comprehensive income for the year ended March 31, 2012 were as follows:

	Millions of yen	Thousands of U.S. dollars
	2012	2012
Unrealized gains (losses) on available-for-sale securities		
Gains arising during the year .....	¥17,498	\$212,904
Reclassification adjustments to profit or loss .....	(991)	(12,064)
Amount before income tax effect .....	16,506	200,839
Income tax effect.....	(4,403)	(53,579)
Total.....	¥12,103	\$147,259
Deferred gains (losses) on derivatives under hedge accounting:		
Gains arising during the year .....	¥ (3,931)	\$ (47,830)
Reclassification adjustments to profit or loss .....	1,166	14,196
Amount before income tax effect .....	(2,764)	(33,634)
Income tax effect.....	930	11,326
Total.....	¥ (1,833)	\$ (22,307)
Excess of land revaluation:		
Income tax effect.....	¥ 898	\$ 10,932
Total.....	¥ 898	\$ 10,932
Share of other comprehensive income in affiliates:		
Gains arising during the year .....	¥ 2	\$ 32
Total.....	¥ 2	\$ 32
Total other comprehensive income .....	¥11,171	\$135,917

The corresponding information for the year ended March 31, 2011 was not required under the accounting standard for presentation of comprehensive income as an exemption for the first year of adopting that standard and not disclosed herein.

## 17. Appropriation of Retained Earnings

The annual shareholders' meeting, which was held on June 26, 2012, approved the following appropriations of retained earnings for the year ended March 31, 2012:

	Millions of yen	Thousands of U.S. dollars
	2012	2012
Cash dividends (¥4.50 per share).....	¥1,046	\$12,733

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

### 18. Segment Information

Segment information

As the Group is engaged in only banking segment, segment information is not provided.

Related information

(a) Segment information by services

Year ended March 31, 2012

	Millions of yen			
	2012			
	Lending	Securities investment	Others	Total
Ordinary income by external customers .....	¥39,512	¥20,383	¥15,044	¥74,939

Year ended March 31, 2011

	Millions of yen			
	2011			
	Lending	Securities investment	Others	Total
Ordinary income by external customers .....	¥40,952	¥19,877	¥13,813	¥74,642

	Thousands of U.S. dollars			
	2012			
	Lending	Securities investment	Others	Total
Ordinary income by external customers .....	\$480,747	\$248,000	\$183,041	\$911,789

Note: Instead of the net sales of a non-financial company, ordinary income is presented.

(b) Segment information by geographic areas

Segment information by geographic areas is not disclosed since over 90% of the total consolidated ordinary income and tangible fixed assets of the Group resides in Japan.

(c) Segment information by major customers

Segment information by major customers is not disclosed since ordinary income by any customer has been fewer than 10% of total ordinary income.

### 19. Subsequent events

The Bank decided at the Board of Directors' meeting held on March 27, 2012 to acquire additional shares of Higin Lease Co., Ltd. which had been an equity method affiliated company as of fiscal year end and make it a consolidated subsidiary when the shares are acquired. The Bank concluded the contract on April 6, 2012 and acquired the shares on April 13, 2012.

(a) Reason for acquisition of shares

Higin Lease Co., Ltd., has built up its business of general leasing services as a member of the local community since its founding. Mindful of the increasingly diversified and sophisticated aspirations of our customers, the Bank has now elevated Higin Lease Co., Ltd. to the role of core subsidiary, charged with providing optimized financial services. The Bank believes that it is essential to leverage the leasing services of Higin Lease Co., Ltd. as it goes about developing itself into a comprehensive financial services provider.

## Notes to Consolidated Financial Statements

Year ended March 31, 2012

## (b) Overview of Higin Lease Co., Ltd.

Name:	Higin Lease Co., Ltd.
Location:	Kumamoto City, Kumamoto Prefecture
Representative person:	Moriaki Yamada
Description of business:	Leasing business
Capital:	¥50 million (\$608 thousand)

## (c) Counterparties to the acquisitions of the shares

Name:	Higo Shoji Co., Ltd.
Location:	Kumamoto City, Kumamoto Prefecture
Name:	Takara Kogyo Co., Ltd.
Location:	Kumamoto City, Kumamoto Prefecture
Name:	Hyakkaen Co., Ltd.
Location:	Koshi City, Kumamoto Prefecture
Name:	Sanpou-kogyo Co., Ltd.
Location:	Chuo-ku, Tokyo
Name:	Sompo Japan Insurance Inc.
Location:	Shinjyuku-ku, Tokyo
Name:	Tokio Marine & Nichido Fire Insurance Co., Ltd.
Location:	Chiyoda-ku, Tokyo
Name:	Mizuho Corporate Bank, Limited
Location:	Chiyoda-ku, Tokyo
Name:	Meiji Yasuda Life Insurance Company
Location:	Chiyoda-ku, Tokyo

## (d) Number and amount of shares acquired and state of ownership before and after the acquisitions were as follows:

	Before acquisition	Acquisition	After acquisition
Number of shares.....	2,500	37,500	40,000
Number of voting rights.....	2,500	37,500	40,000
Equity stake.....	5.0%	75.0%	80.0%
Acquisition costs.....		¥2,813 million (\$34,219 thousand)	

Note: Higin Computer Service Co., Ltd., a consolidated subsidiary acquired 2,500 shares of Higin Lease Co., Ltd.

# Independent Auditor's Report



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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Higo Bank, Ltd.:

We have audited the accompanying consolidated balance sheet of The Higo Bank, Ltd. and consolidated subsidiaries as of March 31, 2012, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in conformity with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Higo Bank, Ltd. and consolidated subsidiaries as of March 31, 2012, and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 1. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

June 26, 2012

Member of  
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